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Montgomery County Schools
Auxiliary Services Report
July 1, 2010

Donna Cox Peters, Ph.D.
Superintendent

*Board of Education
Members:*

Steven DeBerry
Chair

James Spivey
Vice-Chair

Almetta Armstrong

Tommy Blake

Frances Reaves

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Shirley Threadgill

Our Vision:
*21st Century learning and
teaching for every student
in a safe, nurturing
environment.*

Our Mission:
*Montgomery County Schools
will graduate globally
competitive citizens by
engaging in rigorous
educational experiences
and strong partnerships.*

Website:
www.montgomery.k12.nc.us

Resolution:

Upon recommendation, The Montgomery County Schools Board of Education approves the 2010-2011 Child Nutrition Services bids as presented in attached bid summary report:

Montgomery County Bid Analysis Summary Sheet 2009/2010

Yellow Highlight indicates the Vendor Awarded for 2010/2011
Blue Highlight indicates the vendor Awarded for 2009/2010

Description of Items	Bid Price for 2009/2010		Bid Price for 2010/2011	
	US Foodservice Raleigh	No Second Bidder	US Foodservice Fort Mill	No Second Bidder
All Food and Kitchen Supply Items & Snacks	\$ 676,128.11		\$ 623,037.93	

2010-2011 Pre-Awarded to US Food Service as the only bidder. Montgomery County Schools is part of the NC Alliance bid.

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

	Bid Price for 2009/2010		Bid Price for 2010/2011	
Description of Items	Pet Dairy	No Second Bidder	Pet Dairy	Maola
Milk, Sweet Low Fat 1%	\$0.23		\$ 0.24	\$ 0.21
Milk, Skim %	\$0.23		\$ 0.24	\$ 0.21
Milk, Chocolate NON Fat	\$0.23		\$ 0.24	\$ 0.21
Milk, Strawberry Low Fat	\$0.24		\$ 0.25	\$ 0.21
Milk, Buttermilk Fat Free 1/2 Gallon	\$1.99		\$ 1.99	\$ 1.78
Soy Milk, Choc. Quart	\$1.99		N/A	N/A
Soy Milk, Vanilla Quart	\$1.99		N/A	N/A
Soy Milk, Plain Quart	\$1.99		\$ 0.53	\$ 0.55

2010-2011 Pre-Awarded to Maola as the lowest bidder.

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

Description of Items	Bid Price for 2009/2010		Bid Price for 2010/2011			
	Saffelle Inc.	Seven Oaks Supply Comp.	ALCO	SFSPAC	SAFFELLE	SANITECH
Hand Soap in dispenser foam soap	\$20.65 gal.	\$7.71 gal.				
Hand Lotion in dispenser	\$9.59 qt.	\$2.95 qt.				
All Purpose Cleaner	\$11.54 gal.	\$3.95 gal.				
Sanitizer & Disinfectant Cleaner	\$4.00 qt.	\$1.95 qt.				
Window Cleaner	\$2.94 qt.	\$1.95 qt.				
Stainless Steel Cleaner	\$5.29 can	\$3.50 can	This is a service that will provide chemicals and the support materials along with training for a fixed fee.			
Stainless Steel Polisher	\$6.97 can	\$3.50 can				
Degreaser	\$2.94 qt.	\$1.95 qt.				
Floor Cleaner	\$11.67 gal.	\$3.95 gal.	The monthly trainings will include but not be limited to all chemical use and general food safety and sanitation.			
Oven Cleaner (jell)	\$5.92 qt.	\$3.50 qt.				
Spray Bottles	\$1.49 qt.	\$0.75 qt.				
Bathroom Cleaner	\$2.97 qt.	\$1.95 qt.				
Bathroom Deodorizer Spray	\$1.14 qt.	\$2.24 qt.				
Cleaner (for non skid floors)	\$4.73 qt.	\$2.99 qt.				
Descaler for Dishwasher	\$52.36 4/1gal.	\$35.34 4/1gal.				
Quat Paper	\$8.50 roll	\$3.95 roll				
Dish Detergent for Dishwasher	\$84.80 5 gal.	\$40.00 5 gal.				
Rinse Aide w/Drying Agent for Dishwasher	\$87.30 5 gal	\$60.00 5 gal				
Dish Detergent for Sink (pot&pan tilly)	\$51.59 5 gal	\$34.30 5 gal				
Liquid Bacteria/Digester Spotter	\$4.53 qt.	\$3.44 qt.				
Laundry Detergent, Powder	\$27.00 20# box	\$21.13 20# box				
Laundry Detergent, Liquid	\$4.90 jug	\$5.00 jug				
Small Wash Buckets	\$3.96 ea.	\$3.75 ea.				
Bottom Line Total	\$ 416.78	\$ 289.04	\$1590 per month	\$2026.25 per month	\$4150 per month	\$2466.80 per month

2010-2011 Pre-Awarded to ALCO as the lowest bidder.

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

	Bid Price for 2009/2010		Bid Price for 2010/2011	
Priced Per Dozen	Blue Bell	Blue Bell Creamery bid Rolled Over for 2009-2010	HERSHEY	Blue Bell
Ice Cream, Cup low-fat 4 oz.	No Bid		Final amount is based on	estimated usage for the
Juice Bar on a Stick w/ Real Fruit Juice	\$3.42		products listed for the	2010-2011 school year
Ice Cream, Fudge Bar Low Fat	\$2.34			
Ice Cream, Choc. Covered on Stick Low Fat	\$3.34			
Ice Cream, Sandwich Low Fat	\$3.00			
			\$ 129,672.00	\$ 87,381.36

2010-2011 Pre-Awarded to Blue Bell Creamery as the lowest bidder. Ice cream is part of the NC Alliance Bid

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

	Bid Price for 2009/2010		Bid Price for 2010/2011	
Description of Items	Flowers Bakery	Flowers Bakery bid Rolled Over for 2009-2010	Sara Lee	Flowers Bakery
Bread, Thin White 20 oz.	\$1.00		N/A	N/A
Bread, Thick White 20 oz.	\$1.39		N/A	N/A
Bread, Thick Wheat 20 oz.	\$0.00		\$1.34	1.39
Bread Thin Wheat 20 oz.	\$0.00		N/A	N/A
Bread, Hot Dog Buns	\$1.05		N/A	N/A
Bread, Wheat Hot Dog Buns	N/A		\$0.99	1.08
Bread, Hamburger Buns	\$1.05		N/A	N/A
Bread, Wheat Hamburger Buns	N/A		\$1.15	1.08
Bread, Subs 3 oz.	\$2.25		N/A	N/A
Bread, Wheat Subs 3 oz.	\$1.55		\$1.50	1.30
Bread, Texas Toast	\$1.20		N/A	N/A
Bread, 24 ct. Rolls	\$1.25		N/A	N/A
TOTAL	\$10.74		\$4.98	\$4.85

2010-2011 Pre-Awarded to Flowers Bakery as the lowest bidder

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

	Bid Price for 2009/2010		Bid Price for 2010/2011	
Description of Items	Montgomery Pest Control	Montgomery Pest Control bid Rolled Over for 2009-2010	Montgomery Pest Control	No Second Bidder
Spraying each cafeteria per month and keeping pest and rodent problems under control	\$28.00 per month per school		\$28.00 per month per school	

2010-2011 Pre-Awarded to Montgomery Pest as the lowest bidder

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

	Bid Price for 2009/2010		Bid Price for 2010/2011	
Description of Items	Service had not been previously procured.		Kearns Pumping Service	No Second Bidder
Remove and Clean Grease Traps in School Cafeteria			\$3,900.00	

2010-2011 Pre-Awarded to Kerns Pumping as the lowest bidder

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

Bid Price for 2009/2010			Bid Price for 2010/2011	
Description of Items	Pepsi Cola	Pepsi bid Rolled Over for 2009-2010	Coke	Pepsi Cola
Juice 100% 15.2 oz. Bottles/12	\$10.30		N/A	N/A
Juice 100% 10 oz. Bottles/24	\$13.39		\$ 11.75	\$ 13.15
Sports Drinks 20 oz./24	\$15.45		N/A	N/A
Sports Drinks 12 oz./24	\$11.58		\$ 10.75	\$ 10.01
Water 20 oz.	\$7.21		\$ 6.75	\$ 7.15
Water 12 oz.	\$6.34		N/A	\$ 6.15
Flavored Water 20 oz.	\$8.24		N/A	N/A
Flavored Water 16 oz.	No Bid		\$ 6.75	\$ 8.15

2010-2011 Pepsi and Coke were pre-awarded the bid based on the NC Alliance Bid stating beverages are awarded by line item.

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

	Bid Price for 2009/2010		Bid Price for 2010/2011			
Description Of Item	US Foodservice Produce Bid	Piedmont Produce Bid	Layton's Produce	Piedmont Produce Bid	Ford's Produce	Fresh Point Produce
Bids for produce are based on market value at the time of purchase. We get market value quotes for produce per week and use both of these vendors to purchase produce.	Bids Rolled Over for 2009-2010	Bids Rolled Over for 2009-2010	\$115,226.50	\$98,986.35	\$117,916.05	\$109,845.75

2010-2011 Pre- Awarded to Piedmont Produce lowest bidder

**Montgomery County Bid Analysis Summary Sheet
2009/2010**

	Bid Price for 2009/2010		Bid Price for 2010/2011	
Description of Items	Tarheel Distributing Frozen Fruit Juice Drink Mix 100%	Tarheel Distributing bid Rolled over for 2009- 2010	Juice Alive	Tarheel Distributing Frozen Fruit Juice Drink Mix 100%
Slushie 100 % Fruit Juice Drink Mix Product equals 1/4 cup of Fruit Serving	\$65.00		\$84.00	\$65.00

2010-2011 Pre-Awarded to Tarheel as the lowest bidder